

**PART A: Vocabulary**

*Directions: Choose the word or phrase (1), (2), (3), or (4) that best completes each sentence. Then mark the correct choice on your answer sheet.*

1. She put up her house as \_\_\_\_\_ for a loan.  
(1) central                      (2) collateral                      (3) oral                      (4) moral
2. Employees who joined the strike face \_\_\_\_\_.  
(1) discipline                      (2) discount                      (3) distance                      (4) disperse
3. Many employees have had to take \_\_\_\_\_ cuts in pay.  
(1) characteristic                      (2) aesthetic                      (3) drastic                      (4) historic
4. Time is short so I'll get \_\_\_\_\_ to the point.  
(1) straight                      (2) strict                      (3) strain                      (4) strong
5. The investigation found that they had been \_\_\_\_\_ to unfair treatment.  
(1) substantial                      (2) substituted                      (3) subordinated                      (4) subjected
6. If I'm not \_\_\_\_\_ within the next two years, I'm going to change jobs.  
(1) promoted                      (2) predicted                      (3) produced                      (4) processed
7. We must act in \_\_\_\_\_ with local regulations.  
(1) conformity                      (2) concrete                      (3) conclusion                      (4) consequence
8. During the emergency many staff (کارکنان) \_\_\_\_\_ to work through the weekend.  
(1) volunteered                      (2) careered                      (3) engineered                      (4) feared
9. Unfortunately, they \_\_\_\_\_ my contract in October.  
(1) alternated                      (2) terminated                      (3) stagnated                      (4) illuminated
10. I know she upset you, but I'm sure it was \_\_\_\_\_.  
(1) unintentional                      (2) intentional                      (3) unsatisfactory                      (4) uncertain
11. These figures (=numbers) clearly \_\_\_\_\_ the size of the economic problem facing the country.  
(1) concentrate                      (2) operate                      (3) cooperate                      (4) demonstrate
12. Inappropriate clothing can be a \_\_\_\_\_ to promotion.  
(1) operation                      (2) roadblock                      (3) innovation                      (4) enrichment
13. For months the company has \_\_\_\_\_ changing its accounts system.  
(1) consented                      (2) consisted                      (3) resisted                      (4) consulted
14. Many people think that children learn language by \_\_\_\_\_.  
(1) deviation                      (2) imitation                      (3) inflation                      (4) resignation

15. Did you come to any \_\_\_\_\_ at the meeting this morning?  
 (1) divisions (2) professions (3) conclusions (4) expansions
16. Malnutrition (سوء تغذیه) in the region is \_\_\_\_\_ - affecting up to 78% of children under five years old.  
 (1) distant (2) straightforward (3) widespread (4) subliminal
17. Try before you buy is a good \_\_\_\_\_.  
 (1) emotion (2) demotion (3) motion (4) motto
18. He gave me advice on how to avoid the \_\_\_\_\_ of the legal process.  
 (1) pitfalls (2) capitals (3) capitas (4) positions
19. If you book your ticket in \_\_\_\_\_, it will be much cheaper.  
 (1) opportunity (2) advance (3) conclusion (4) fringe
20. The country now faces an economic \_\_\_\_\_.  
 (1) crisis (2) communication (3) criterion (4) problems
21. Thousands of people gathered to \_\_\_\_\_ against the new bill.  
 (1) design (2) declare (3) demonstrate (4) defer
22. The current structure does not \_\_\_\_\_ efficient work flow.  
 (1) facilitate (2) rotate (3) imitate (4) dictate
23. Using the \_\_\_\_\_, try and guess what that word means.  
 (1) confrontation (2) concrete (3) contract (4) context
24. Most people \_\_\_\_\_ this brand with good quality.  
 (1) deviate (2) associate (3) differ (4) introduce
25. Organizational ability is an essential (= necessary) \_\_\_\_\_ for a good manager.  
 (1) institute (2) substitute (3) execute (4) attribute
26. She was taken into hospital last week when her condition suddenly \_\_\_\_\_.  
 (1) integrated (2) cooperated (3) deteriorated (4) concentrated
27. Just give me an answer and stop \_\_\_\_\_ the question!  
 (1) evading (2) evaluating (3) innovating (4) prevading
28. Promotions are left to the \_\_\_\_\_ of the supervisor.  
 (1) resignation (2) discretion (3) simulation (4) population
29. Come to the meeting if you feel you have something to \_\_\_\_\_.  
 (1) refute (2) substitute (3) institute (4) contribute
30. Your summary should be as clear and \_\_\_\_\_ as possible.  
 (1) sacrifice (2) concise (3) advice (4) device

**PART B: Reading Comprehension**

Directions: Read the following three passages and choose the best choice (1), (2), (3), or (4). Then mark it on your answer sheet.

Economics is part of the social sciences and as such seeks explanations of real events. All social sciences analyze human behavior, as opposed to the physical sciences, which generally analyze the behavior of electrons, atoms, and other nonhuman phenomena.

Economics is the study of how people allocate their limited resources in an attempt to satisfy their unlimited wants. As such, it is the study of how people make choices.

To understand this definition fully, two other words need explaining: resources and wants. Resources are things that have value and, more specially, are used to produce goods and services that satisfy people's wants. Wants are all of the items that people would purchase if they had unlimited income.

31. The best title for the passage would be \_\_\_\_\_.

- |                        |                       |
|------------------------|-----------------------|
| 1) Recourses vs. Wants | 2) Defining Economics |
| 3) Social Sciences     | 4) Electrons          |

32. The word "purchase" (line 8) is closest in meaning to \_\_\_\_\_.

- |         |           |         |        |
|---------|-----------|---------|--------|
| 1) lend | 2) borrow | 3) sell | 4) buy |
|---------|-----------|---------|--------|

33. The third paragraph is mainly about \_\_\_\_\_.

- 1) Economics Definition
- 2) Comparison of Resources with Wants
- 3) Definition of Social Sciences
- 4) Limited Resources

34. According to the passage, it is NOT true that \_\_\_\_\_.

- 1) Economics is the study of how people allocate their limited resources
- 2) Resources are used to produce goods and services that satisfy people's wants.
- 3) Economics is the study of how people make choices.
- 4) Social sciences are a part of economics

35. The word "it" (line 5) refers to \_\_\_\_\_.

- |         |              |              |           |
|---------|--------------|--------------|-----------|
| 1) want | 2) economics | 3) resources | 4) choice |
|---------|--------------|--------------|-----------|